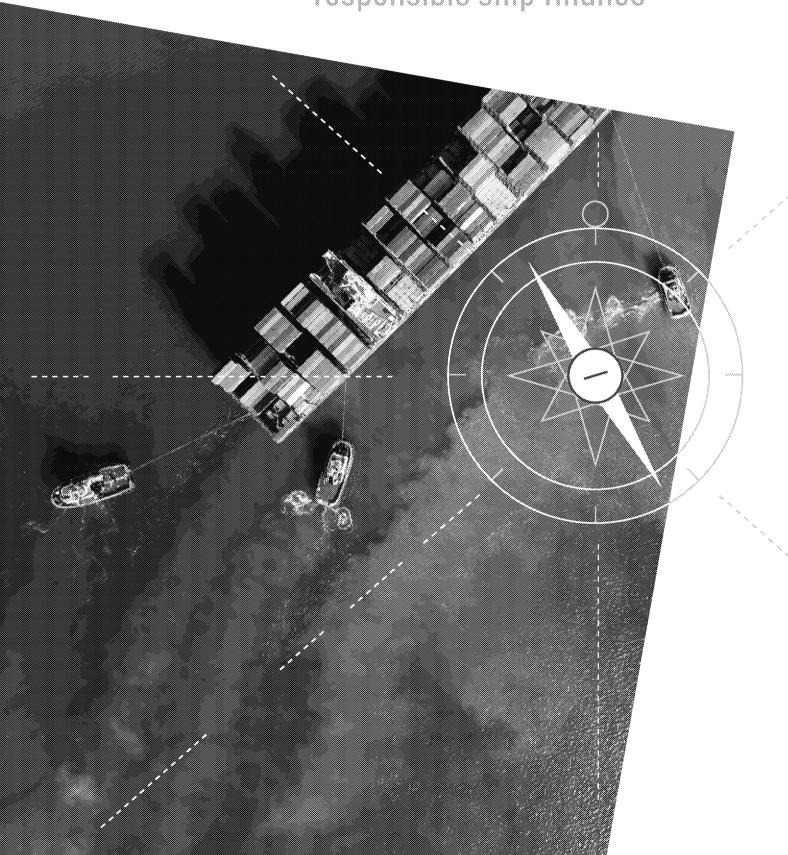
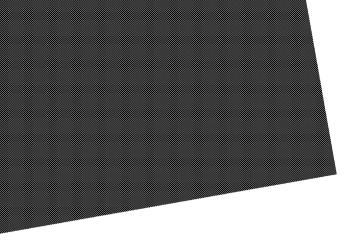


A global framework for responsible ship finance





Poseidon Principles

Amaliegade 33 B, 2nd floor 1256 Copenhagen K Denmark

www.poseidonprinciples.org info@poseidonprinciples.org

© Poseidon Principles

Poseidon Principles

As Signatories and members of the Poseidon Principles drafting group, we are proud to announce our commitment to improving the role of maritime finance in addressing global environmental issues. The Poseidon Principles are a framework for assessing and disclosing the climate alignment of ship finance portfolios. They create a global baseline to support and work towards the greater goals for our society and the goal to align our portfolios to be environmentally responsible.

We know these steps are important for us to lead industry-wide change. As such, the Principles were developed in recognition of our role as financial institutions in promoting responsible environmental stewardship throughout the maritime value chain.

The Principles are consistent with the policies and ambitions of the International Maritime Organization ("IMO"), including its ambition for greenhouse gas ("GHG") emissions to peak as soon as possible and to reduce shipping's total annual GHG emissions by at least 50% by 2050 compared to 2008.

The Poseidon Principles are applicable to lenders, relevant lessors, and financial guarantors including export credit agencies. They apply globally, to all credit products secured by vessel mortgages or finance leases secured by title over vessel and where a vessel or vessels fall under the purview of the IMO.

Currently, climate alignment is the only factor considered by the Poseidon Principles. However, we recognize that they are intended to evolve over time and agree to contribute to a review process to ensure that the Poseidon Principles are practical and effective, and that further adverse impacts are identified for inclusion in due course. While the Poseidon Principles establish a global baseline, we recognize that some Signatories may wish to go beyond this individually, and nothing in the Poseidon Principles prevents that.

The Poseidon Principles are ground-breaking in both the spheres of shipping and sustainable finance. They will not only serve our institutions to improve decision-making at a strategic level but will also shape a better future for the shipping industry and our society.

As Signatories, we commit to implementing the Poseidon Principles in our internal policies, procedures, and standards, and to work in partnership with our clients and partners on an ongoing basis to implement the Poseidon Principles.

We believe now is the time to take this initiative, and we invite you to join us.

June 2019

Michael Parker Global Industry Head, Shipping & Logistics, Citi

Paul Taylor
Global Head of Shipping & Offshore,
Societe Generale Corporate
& Investment Banking

Kristin Holth
Executive Vice President,
Global Head of Ocean Industries, DNB

Preamble

The maritime sector has provided efficient economic services that have played a key role in enabling the growth of global trade and global economic development. However, this has not been without some adverse consequences unique to the maritime sector. The continued success of the maritime sector is intrinsically linked to the well-being and prosperity of the society we serve. Therefore, all industry participants must play a role in addressing adverse impacts.

As financial institutions, we recognize that our role in the industry affords us opportunities to promote responsible environmental stewardship throughout the maritime value chain. Thus, we have established the Poseidon Principles, which serve as a framework for creating common, global baselines that are consistent with and supportive of society's goals. This will enable us to better align our portfolios with responsible environmental impacts.

The Poseidon Principles are consistent with the policies and ambitions of the IMO, including its ambition for GHG emissions to peak as soon as possible and to reduce the total annual GHG emissions by at least 50% by 2050 compared to 2008. They are also intended to support other initiatives, such as the Principles for Responsible Banking, Carbon Disclosure Project ("CDP"), Energy Transitions Commission, Task Force on Climate-Related Financial Disclosures ("TCFD"), and the many others that are developing to address adverse factors.

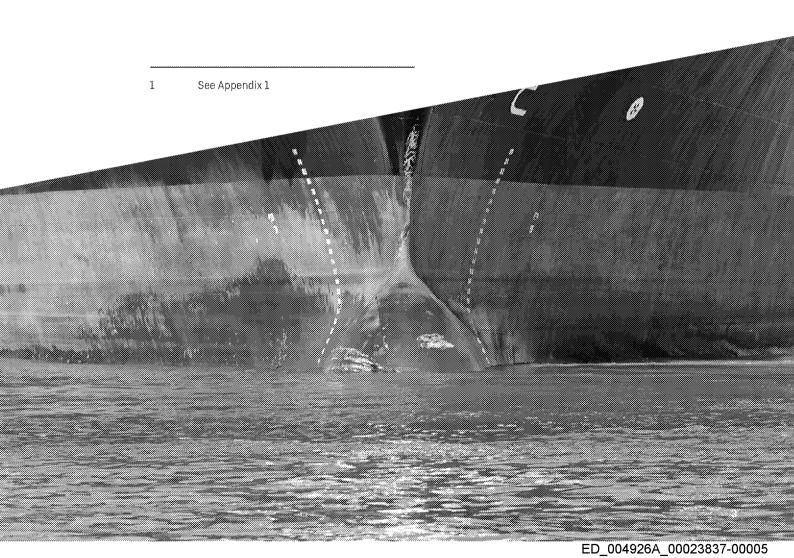
As Signatories, we commit to implementing the Poseidon Principles in our internal policies, procedures, and standards. We will work in partnership with our clients and partners on an ongoing basis to implement the Poseidon Principles. We welcome the establishment of global baselines through the Poseidon Principles and recognize that some Signatories may choose to go beyond them. This offers significant benefits to us as Signatories, to the global maritime industry, and to society as a whole.

We recognize that the Poseidon Principles are intended to evolve over time and agree to contribute to a review process when we as Signatories decide to undertake it. This process will ensure that the Poseidon Principles are practical and effective, are linked to and support the IMO's GHG measures developed through 2023, and that further adverse impacts are identified for inclusion.

Scope

The Poseidon Principles are applicable to lenders, relevant lessors, and financial guarantors including export credit agencies. The Poseidon Principles must be applied by Signatories in all Business Activities that are 1) credit products-including bilateral loans, syndicated loans, club deals, and guarantees-secured by vessel mortgages or finance leases secured by title over vessel and 2) where a vessel or vessels fall under the purview of the IMO (i.e., vessels 5,000 gross tonnage and above engaged in international trade).¹ The scope of financial products will be reviewed and may be expanded by Signatories on a timeline that is at their discretion.

Climate alignment is currently the only environmental factor considered by the Poseidon Principles. This scope will be reviewed and may be expanded by Signatories on a timeline that is at their discretion.



Principle I

Assessment of climate alignment

We will annually assess climate alignment in line with the Technical Guidance for all Business Activities.

Our commitment:

Signatories will, on an annual basis, measure the carbon intensity and assess climate alignment (carbon intensity relative to established decarbonization trajectories) of their shipping portfolios. This requirement takes effect for each Signatory in the following calendar year after the calendar year in which it became a Signatory.

Principle 2

Accountability

We recognize the important role that classification societies and other IMO- Recognized Organizations ("RO")² play in providing unbiased information to the industry and the mandatory regulation established by the IMO for the data collection and reporting of fuel oil consumption from ships, (the "IMO DCS"). We will rely on such entities and mandatory regulations as explicitly identified in the Technical Guidance for the provision of information used to assess and report on climate alignment.



Our commitment:

For each step in the assessment of climate alignment, Signatories will rely exclusively on the data types, data sources, and service providers identified in the Technical Guidance.

An RO is an authorized organization that performs Statutory requirements on behalf of the flag state of a vessel. While normally a Classification Society, in the case of the IMO DCS, independent verifiers have been authorized by some flag states.

Principle 3

Enforcement

We will require that ongoing compliance with the Poseidon Principles is made contractual in our new Business Activities using standardized covenant clauses. We will contribute to the update and addition of standardized clauses through the annual review process.

Our commitment:

Signatories will agree to work with clients and partners to covenant the provision of necessary information to calculate carbon intensity and climate alignment.

e

Principle 4

Transparency

We will publicly acknowledge that we are a Signatory of the Poseidon Principles and we will publish the results of the portfolio climate alignment score of our Business Activities on an

annual basis in line with the Technical Guidance.

Our commitment:

- Upon becoming a Signatory, the Signatory will
 publicly acknowledge that it is a Signatory of the
 Poseidon Principles.
- 2. On an annual basis, each Signatory will report the overall climate alignment of its shipping portfolio and supporting information, as per the Accountability requirements, to the Secretariat no later than 30 November. This requirement takes effect for each Signatory in the calendar year after the calendar year in which it became a Signatory.
- 3. On an annual basis, each Signatory will publish the overall climate alignment of its shipping portfolio in relevant institutional reports on a timeline that is appropriate for that Signatory. This requirement takes effect for each Signatory in the calendar year after the calendar year in which it became a Signatory.



15

17

17

19

19

23

24

25

28

28

30

32

34

37

Technical guidance

Selecting the right metric

for measuring climate alignment

Assessing climate alignment

Decarbonization trajectories

Accountability

Enforcement

3.3.1

3.3.2

3.3.3

3.3.4

Calculating vessel carbon intensity

Aggregating alignment for product and portfolios

Requirements at each information flow step

Step 4: Disclosure

Standard covenant clause

Information flow

Step 1: Sourcing vessel IMO DCS data

Step 2: Calculating vessel carbon intensity

Step 3: Calculating climate alignment of portfolio

2.1

2.2

2.3

2.4

2.5

3.1

3.2

3.3

3.4

4.1

| | | | | , |
|---|-----|----|----|-----|
| m | rro | au | CT | ion |

10

| | A | S | S | e | S | S | n | • | e | n | • | 0 | 1 | 5 5 | | |
|----|---|---|---|---|---|---|---|---------|---|---|---|---|---|--------|---|--|
| cI | * | m | a | • | 8 | O | | * 88888 | 9 | n | n | ۱ | 8 | n | 1 | |

12

Accountability and enforcement

22

| ~ ~~ | ~ ~ ~ | 974 974 8F | ency |
|-------------|-------|------------|------|
| | una | yuı | cnvy |

36

How to become a Signatory

40

| 5.1 | Standard declaration | 41 |
|-----|-----------------------|----|
| 5.2 | Signatory application | 42 |
| 5.3 | Self-assessment | 42 |
| 5.4 | Timeline | 43 |
| 5.5 | Governance | 43 |

Appendices

Acknowledgements

45

53

Introduction

The purpose of the Technical Guidance is to clearly state the requirements and expectations for each Principle: Assessment, Accountability, Enforcement, and Transparency.

The Poseidon Principles are a framework for assessing the climate alignment of ship finance portfolios. They are supported by a robust and industry-appropriate climate alignment methodology and carefully-considered accountability and enforcement requirements that support practical and robust data collection and analysis practices. The Poseidon Principles also establish transparency requirements for Signatories.

These requirements are stated in the boxes at the top of each section of the guidance to follow, followed by a more detailed overview of what these requirements entail. A general timeline of the requirements for Signatories is in Figure 1.

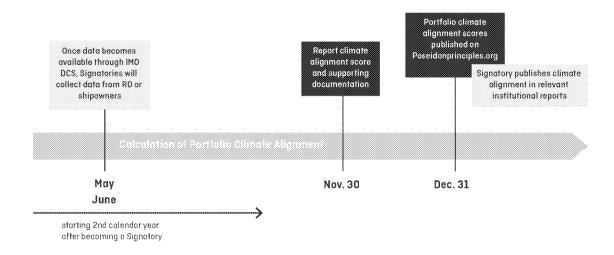


Figure 1.
Timeline for Signatories of the Poseidon Principles

1. Introduction Poseidon Principies

The Poseidon Principles are consistent with the IMO's ambition for GHG emissions from international shipping to peak as soon as possible and to reduce the total annual GHG emissions by at least 50% by 2050 compared to 2008.³

It is recognized that some Signatories may choose to both fulfil their obligations under the Poseidon Principles as well as go beyond those obligations. Some Signatories may choose to do this is through assessing their portfolios relative to the Paris Agreement's well-below 2°C objectives, which require a steeper decarbonization trajectory.

It is recommended that, where possible, these additional efforts rely on the assessment, accountability, enforcement, and transparency practices established by the Poseidon Principles to ensure that these further efforts are robust in their demonstration of industry leadership.

³ IMO. (2018). Resolution MEPC.304 (72) (adopted on 13 April 2018), Initial IMO strategy on reduction of GHG emissions from ships, IMO doc MEPC 72/17/Add. 1, Annex 11.



Assessment of climate alignment

PRINCIPLE

We will annually assess climate alignment in line with the Technical Guidance for all Business Activities

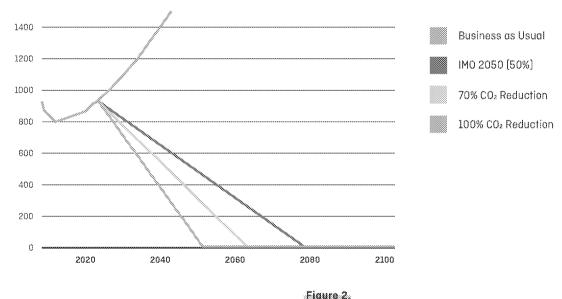
RIEQUIRIEMENTS

Signatories will, on an annual basis, measure the carbon intensity and assess climate alignment (carbon intensity relative to established decarbonization trajectories) of their shipping portfolios. This requirement takes effect for each Signatory in the following calendar year after the calendar year in which it became a Signatory.

This section provides step-by-step guidance for measuring the climate alignment of financial institutions' shipping portfolios. The guidance is framed in the context of the existing IMO environmental regulations and climate agreements. It is informed by recommendations made by the CDP, the TCFD, and the Science Based Targets Initiative.

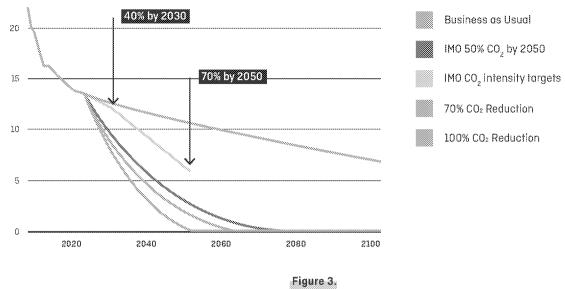
Shipping's governing body, the IMO, approved an Initial GHG Strategy ("the Initial Strategy") in April 2018 to reduce GHG emissions generated by shipping activity, which represents a significant shift in climate ambition for a sector that currently accounts for 2%–3% of global carbon dioxide emissions. This Initial Strategy sets out the following levels of ambition:

- 1. To reduce the total annual GHG emissions by at least 50% by 2050 compared to 2008 ("the IMO Absolute Target"). See Figure 2.
- To reduce CO₂ emissions per transport work by at least 40% by 2030, pursuing efforts towards 70% by 2050 compared to 2008 ("the IMO Intensity Targets"). See Figure 3.



Global fleet's CO_2 targets and trajectories under IMO targets (million tonnes of CO_2)

The IMO Absolute Target can be converted into a relative (carbon intensity) target. Figure 3 shows three possible intensity trajectories consistent with the Initial Strategy compared to the pathway drawn using the IMO Intensity Targets. The IMO Intensity Targets lie significantly above the other pathways consistent with the IMO Absolute Target.



Global fleet's carbon intensity targets and trajectories (grams of CO₂ per tonne-nautical mile (gCO₂/tnm))

There is some misalignment between the IMO Absolute Target and the IMO Intensity Targets:

- The IMO Intensity Targets were set prior to the determination of the IMO Absolute Target. Depending on future demand for shipping services, the IMO Absolute Target and IMO Intensity Targets may or may not align. Alignment is unlikely, however.
- 2. The wording of the IMO Initial Strategy does not state that meeting the IMO Intensity Targets ensures compliance with the IMO Absolute Target.
- It is expected that the IMO will update the IMO Intensity Targets to better align with the IMO Absolute Target at the forthcoming review process for the IMO's Initial GHG Strategy.

For these reasons, and to enable alignment with climate goals (both IMO and Paris Agreement) the Poseidon Principles will be linked to the IMO Absolute Target.

2.1 Selecting the right metric for measuring climate alignment

Both absolute and intensity-level measurements of CO_2 emissions are useful for meeting the IMO levels of ambition, and both measurements are recommended by other initiatives like the CDP. Absolute emissions are important as they represent the total emissions figure that will ultimately need to be reduced to mitigate climate change. However, an absolute emissions measure is not well-suited to the management or comparison of emissions/decarbonization at the level of individual vessels or a group of vessels because vessels have different production units and need to be compared on a like-for-like basis. For this reason, a relative intensity-level metric will be used in the Poseidon Principles.

In shipping, carbon intensity represents the total operational emissions generated to satisfy a supply of transport work (grams of $\mathrm{CO_2}$ per tonne-nautical mile [gCO₂/tnm]). Carbon intensity is typically quantified for multiple voyages over a period of time (e.g., a year). To provide the most accurate representation of a vessel's climate impact, the carbon intensity of a vessel should be measured from its performance in real operating conditions instead of using a design specification metric (e.g., the Energy Efficiency Design Index).

The selection of this single metric is guided by an ambition that the Poseidon Principles use a carbon intensity metric which produces the closest measure of the vessel's true carbon intensity, while ensuring consistency with the policies and regulations of the IMO and the IMO DCS regulation and associated guidelines.

The IMO DCS defines the data that the IMO has mandated for shipowners to collect and report per calendar year. The IMO DCS is an amendment to MARPOL Annex VI which entered into force in March 2018. The IMO DCS specifies the data to be collected and reported for each calendar year for ships which are 5,000 gross tonnage and above engaged on international trade:

- 1. The amount of fuel consumption for each type of fuel in metric tonnes
- 2. Distance travelled
- 3. Hours underway
- 4. Technical characteristics of the ship including design deadweight

Figure 4 shows the implementation schedule for the IMO DCS. The first data collection period is for the calendar year 2019. Prior to reporting to the IMO, the data must be checked to be in accordance with the regulation by the relevant flag state or any organization duly recognized by it (an RO). A Statement of Compliance ("SoC") will be issued by the relevant flag state or RO no later than 5 months from the beginning of the following calendar year (e.g., for the calendar year 2019, it would be issued by the end of May 2020) provided the data is in accordance with the regulation. The reported data is transferred to the IMO Ship Fuel Oil Database no later than one month after issuing the relevant SoC.

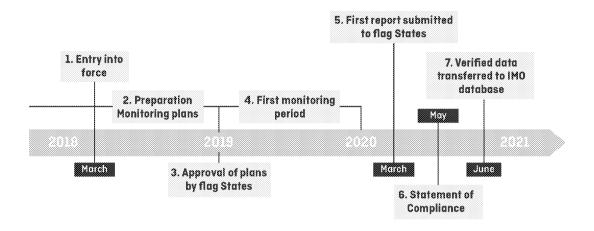


Figure 4.
The IMO DCS' implementation schedule

The data reported to the IMO is anonymized and confidential, and therefore it cannot be accessed from the IMO by the Signatories. However, because the regulation requires that all shipowners annually collect and report parameters relevant to the calculation of carbon intensity, the administrative burden placed on shipowners is minimized and simplifies the application of the Poseidon Principles.

The IMO DCS enables the calculation of a carbon intensity metric known as the Average Efficiency Ratio ("AER"), using the parameters of fuel consumption, distance travelled, and design deadweight tonnage ("DWT"). AER is reported in unit grams of CO₂ pertonne-mile (gCO₂/dwt-nm):

$$AER = \frac{\sum_{i} C_{i}}{\sum_{i} dwtD_{i}}$$

Equation 1

where Ci is the carbon emissions for voyage i computed using the fuel consumption and carbon factor of each type of fuel, dwt is the design deadweight of the vessel, and Di is the distance travelled on voyage i. The AER is computed for all voyages performed over a calendar year.

This metric is calculated using an approximation of the total annual transport work performed by a ship, obtained from its total distance travelled and DWT (in tonne units). It is recognized that AER is less accurate at estimating a vessel's carbon intensity than some other metrics (e.g., Energy Efficiency Operational Indicator ["EEOI") because the actual cargo carried by a ship is often less than its maximum capacity and many ships (e.g., tankers and bulkers) operate with ballast voyages where for several voyages a year they have no cargo.

Currently, data collection on the mass of cargo carried on individual voyages is not globally collected through the IMO DCS or available globally from publicly accessible data sources to enable the calculation of EEOI. Should the IMO amend the DCS regulation to include data on mass of cargo carried, or this data becomes available elsewhere at appropriate coverage and accuracy, the metric used to calculate climate alignment under the Poseidon Principles may be adapted to reflect this.

2.2 Calculating vessel carbon intensity

Vessel carbon intensity can be calculated using data provided by the shipowner as collected in the IMO DCS⁴. This data has already been independently checked to ensure compliance in accordance with the IMO DCS but requires the shipowner to provide consent for the data as submitted to the relevant flag state to be shared with the Signatory. The Poseidon Principles require that all Signatories use this method for calculating carbon intensity.

There may be circumstances where it is not possible to gain access to the data as reported under the IMO DCS from shipowners. Section 3.3.4 outlines how this should be addressed.

2.3 Assessing climate alignment

For the purposes of the Poseidon Principles, climate alignment is defined as the degree to which a vessel, product, or portfolio's carbon intensity is in line with a decarbonization trajectory that meets the IMO ambition of reducing total annual GHG emissions by at least 50% by 2050 based on 2008 levels.

A decarbonization trajectory is a representation of how many grams of $\mathrm{CO_2}$ a single ship can emit to move one tonne of goods one nautical mile ($\mathrm{gCO_2}/\mathrm{tnm}$) over a time horizon (as shown in Figure 2 and Figure 3). The decarbonization trajectories rely on two assumptions:

- Projections of transport demand for different shipping sectors out to 2050, including those available in the Third IMO GHG Study.
- The total CO₂ shipping emissions permitted to be in-line with the IMO's 2050 target.

While these trajectories will be drawn and updated with the latest available research and will be aligned to or equal to the IMO's projections, there are uncertainties within them because of the two assumptions noted above.⁵

To assess climate alignment of a single vessel, the vessel's annual carbon intensity is compared with the decarbonization trajectory for its respective ship type and size class. To assess climate alignment at the product and portfolio level, the vessel carbon intensities in each product and the portfolio are aggregated. Section 2.5 discusses the method that is used.

⁴ See Appendix 2

⁵ See Appendix 2

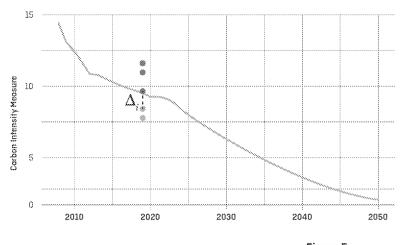


Figure 5.

Assessing alignment at the vessel level

In Figure 5, each dot represents the annual carbon intensity of a vessel. The blue curve represents the decarbonization trajectory. The green dots are aligned, and the red dots are misaligned.

Climate alignment at the vessel level is the percentage difference between a vessel's carbon intensity and the decarbonization trajectory at the same point in time. It is expressed as a $\{+/-\}$ %. In mathematical terms, alignment at time t is:

$$\Delta_i = \left(\frac{x_i - r_s}{r_s}\right) 100$$

Equation 2

where x_i is the carbon intensity of vessel i and r_s is the required carbon intensity for the ship type and size class for time period t multiplied by 100 to convert into percentage terms. A positive alignment score means a vessel is misaligned (above the decarbonization trajectory), whereas a negative or zero score means a vessel is aligned (on or below the decarbonization trajectory).

2.4 Decarbonization trajectories

Standard decarbonization trajectories will be produced by the Secretariat of the Poseidon Principles based on agreed and clearly-stated assumptions. These will be produced for each ship type and size class and will be produced in a format that allows for simple weighting aggregation. This is to ensure that once the carbon intensity of vessels is understood, it is simple and practical to understand climate alignment. This also ensures that numbers are comparable between Signatories.

Appendix 3 describes the method used for establishing the target carbon intensity for a given ship type and size class in a given year. This is carried out by calculating a decarbonization-consistent carbon intensity trajectory from 2012 out to 2050. The method is derived from IMO Secretariat commissioned data sources, both the Third IMO GHG Study and IMO MEPC 68 Inf. 24 publication. Assumptions for formulating the trajectory are also taken from the Initial Strategy, including the use of a 2008 baseline.

2.5 Aggregating alignment for product and portfolios

In order to calculate portfolio climate alignment, one must first calculate the climate alignment of each vessel within the portfolio. Then, the climate alignment of the portfolio can be calculated.

Steps for calculating climate alignment of the portfolio:

For each vessel in a relevant financial product, compare the annual carbon intensity of that vessel with the required decarbonization value⁶. The alignment delta at time t is given by Equation 2.

Compute the weighted average of the vessel alignment deltas using the debt outstanding⁷ of each vessel in the portfolio. Equation 3 below is the computation for the portfolio alignment delta, Δ_o :

$$\Delta_p = \sum_{i=1}^N w_i \Delta_i$$

Equation 3

where w_i is the vessel's debt outstanding as a share of the total debt outstanding and Δi is the vessel alignment, from Equation 2.

The required decarbonization value is the maximum carbon intensity (gCO₂/tnm) that a vessel can achieve and still be aligned with the decarbonization trajectory. It is taken from the decarbonization trajectory that corresponds to the specific vessel's type/class size.

⁷ See specific guidance for calculations below, which gives a thorough explanation of this term.

Specific guidance for calculations:

- In general, when lenders are aggregating alignment scores to the portfolio level, the weighted average should be computed using the outstanding loan amount on 31 December of the year for which climate alignment is measured.
- In general, when lessors are aggregating alignment scores to the portfolio level, the weighted average should be computed using outstanding capital payments under the lease on 31 December of the year for which climate alignment is measured.
- In general, when guarantors are aggregating alignment scores to the
 portfolio level, the weighted average should be computed using amount
 outstanding under guarantee on 31 December of the year for which climate
 alignment is measured.
- When calculating the climate alignment of products with guarantees, the Poseidon Principles do not attempt to avoid double counting. For example, if an ECA guarantees a loan, it should base climate alignment calculations on the portion of that loan that it covers. The lender should disregard the guarantee and base climate alignment calculations on the outstanding loan amount on 31 December of the year. In their disclosures of their portfolio climate alignment, Signatories are welcome to recognize that there may be some double counting in the case of guarantees.
- Where there may be multiple lenders involved in one transaction, such as in a syndicated loan, an individual Signatory should base climate alignment calculations on only its portion of that loan.

Example:

Calculating alignment at the vessel and portfolio level

In this example, a Signatory starts measuring its climate alignment in 2019. Table 1 illustrates a simple example of a portfolio with two products and shows the alignment deltas for each vessel in the products and portfolio. The portfolio alignment delta shown in Table 2 is calculated using a weighted average according to Equation 3. Weighting is applied according to the debt outstanding designated to each vessel. The portfolio is not climate aligned because it is on average 14% above the carbon intensity required for decarbonization.

| Financial Product | Year | ІМО | Actual Value (CO ₂ Intensity) | Required Value (CO ₂ Intensity) | Alignment Delta | Debt Outstanding (million \$) | Debt Outstanding (Share of Portfolio) |
|----------------------|------|---------|--|---|--------------------|-------------------------------------|--|
| 1 | 2019 | 9511349 | 7 | 8.3 | -16% | 150 | 19% |
| 1 | 2019 | 9340635 | 10.4 | 9.8 | 6% | 150 | 19% |
| 2 | 2019 | 9293739 | 10.1 | 8.3 | 21% | 100 | 13% |
| 2 | 2019 | 9331517 | 9.5 | 7.5 | 26% | 400 | 50% |

Table 1. Vessel alignment

| Financial Product | Capital Exposure (million \$) | Aligment Delta |
|-------------------|-------------------------------|----------------|
| Portfolio | 800 | 14% |

Table 2.Portfolio alignment

Accountability and enforcement

This section provides the requirements and technical guidance for both the accountability and enforcement principles for the sake of clarity and simplicity. In implementation, both principles are closely related.

The accountability and enforcement principles are intended to ensure that the assessment and disclosure of portfolio climate alignment under the Poseidon Principles is practical, fair, and accurate. The intent of this approach is to ensure the development of trust in the Poseidon Principles and amongst Signatories.

The Poseidon Principles use carbon intensity as the metric to measure climate alignment. In order for the Poseidon Principles to align with the IMO DCS, which is mandatory for all ships 5,000 gross tonnage and above and engaged on international trade, the Poseidon Principles rely specifically on AER as the carbon intensity metric.⁸

The Technical Guidance for the accountability and enforcement principles lays out the four steps in the Poseidon Principles' information flow process. At each step, the assessment and enforcement requirements are clearly identified.

3.1 Accountability

PRINCIPLE

We recognize the important role that classification societies and other IMO-ROs play in providing unbiased information in the industry and the mandatory regulations established by the IMO for the data collection system for fuel oil consumption from ships. We will rely on such entities and mandatory regulations as explicitly identified in the Technical Guidance for the provision of information used to assess and report on climate alignment.

REQUIREMENTS

For each step in the assessment of climate alignment,
Signatories will rely exclusively on the data types, data sources,
and service providers identified in the Technical Guidance.

ED 004926A 00023837-00025

3.2 Enforcement

PRINCIPLE

We will require that ongoing compliance with the Poseidon Principles is made contractual in our new Business Activities using standardized covenant clauses. We will contribute to the update and addition of standardized clauses through the annual review process.

REQUIREMENTS

Signatories will agree to work with clients and partners to covenant the provision of necessary information to calculate carbon intensity and climate alignment.



ED 004926A 00023837-00026

3.3 Requirements at each information flow step

This section is broken into four information flow steps. The intent of this section is to give appropriate background and clearly demonstrate how information flows between parties. Specific accountability requirements regarding data types, data sources, and service providers are stated at each step. The enforcement requirement of using a standardized covenant clause is referenced, but the clause itself is available from the Secretariat. The Poseidon Principles' information flow process relies on data that shipowners are required to report to be in compliance with the IMO DCS and accordingly be granted a SoC by the RO as discussed in Section 2.1. The IMO DCS requirements are separate to, and pre-date, the Poseidon Principles.

Figure 6 provides an overview of the potential information flow pathways. The pathways are divided into "preferred pathways" and "allowed pathways" tracks. Preferred pathways are those that rely on IMO-ROs to maintain data veracity and confidentiality.

For sake of clarity, once a Signatory has chosen either the preferred or allowed pathways track, it may choose any option available for that step. For example, if a Signatory chooses the allowed pathways track, it may choose to use any of the three available options for steps 2 and 3.

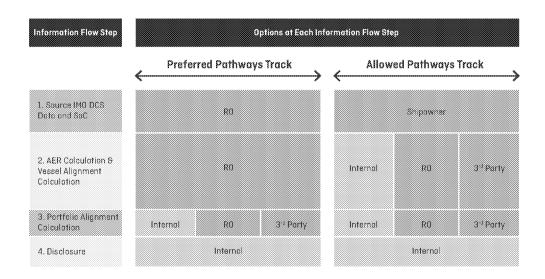


Figure 6.
Information flow pathway tracks

Step 1 Sourcing vessel IMO BCS data

Step 2 Calculating vessel carbon intensity and climate alignment

Step 3 Calculating climate alignment of partfalia

Step 4 Disclosure

3.3.1 Step 1: Sourcing vessel IMO DCS data

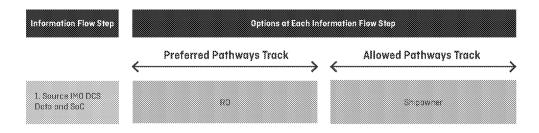


Figure 7.Data sourcing

Step 1 requires the sourcing of IMO DCS data and SoC for the calculation of AER. It is permissible to source data from the RO upon the consent of the shipowner or directly from the shipowner. As Figure 7 indicates, sourcing data from an RO is preferable while sourcing data from the shipowner is allowed.

Figure 8 demonstrates how the Poseidon Principles interact with pre-existing requirements under the IMO DCS. Under IMO DCS requirements, the shipowner provides the specified data to the RO. The RO checks and verifies the data is in accordance with IMO regulation, issues a SoC to the shipowner and then submits the data to the IMO Ship Fuel Oil Consumption Database.

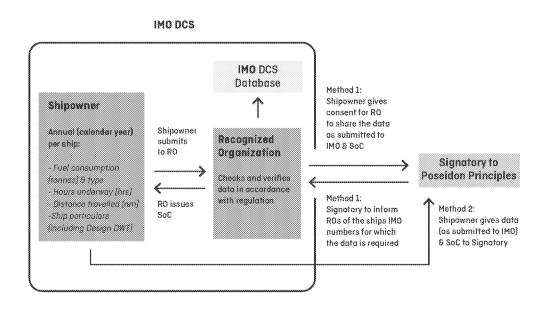


Figure 8.

Methods for sourcing vessel IMO DCS data

Permissible information flow methods:

Method 1 (preferred pathway): RO(s) provide data and SoC to Signatory Note that consent for the RO to share IMO DCS data with the Signatory is given through the standard covenant clause.

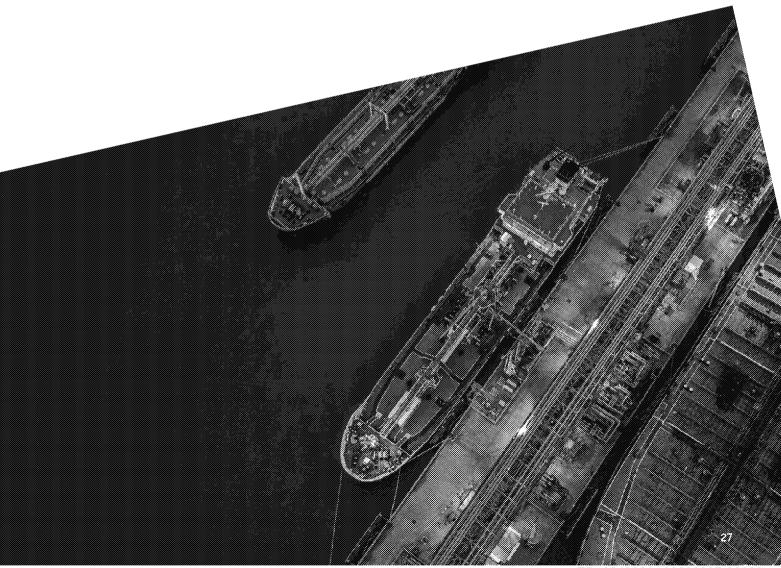
Method 2 (allowed pathway): Shipowner(s) provide data and SoC to Signatory The Signatory requests the shipowner provide the data as submitted to the IMO DCS and the SoC. Signatories are advised to ask shipowners for data "as it was submitted to the IMO" to reduce risk of error.

Special guidance for transactions with multiple lenders:

Where there may be multiple lenders involved in one transaction, such as in a syndicated loan, it remains the responsibility of the Signatory to collect the appropriate information from an RO or the shipowner. However, it is both allowed and encouraged that Signatories should work to reduce administrative burden by collaborating where possible. For example, if multiple Signatories are sourcing data from a shipowner and or RO, it is in their interest and the interest of the shipowner or RO to coordinate their data requests.

How to meet the requirements:

- 1. IMO DCS data must be sourced from an RO or from the shipowner.
- 2. IMO DCS data may only be used if it is accompanied by an SoC provided by an RO.



3.3.2 Step 2: Calculating vessel carbon intensity and climate alignment

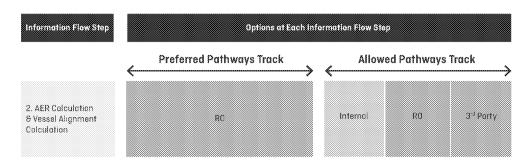
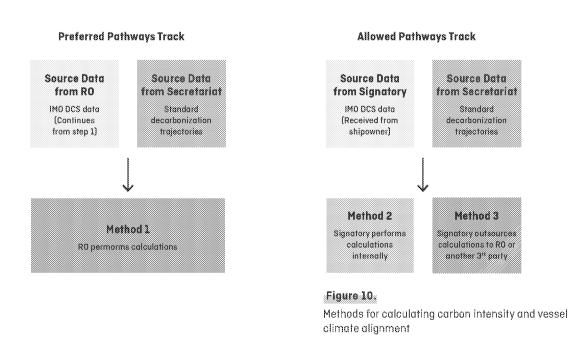


Figure 9.

Vessel alianment calculation

Step 2 requires the calculation of vessels' carbon intensity using the IMO DCS data and the calculation of vessels' alignment with decarbonization trajectories. There are three methods for undertaking these calculations. The first method is relevant only to the preferred pathways track, while the latter two are relevant to the allowed pathways track.

AER is used as the carbon intensity metric and is detailed in Section 2.1, and the IMO DCS data used for calculating AER is also detailed in Section 2.1. Standard decarbonization trajectories for each ship type and size class are produced specifically for the purposes of the Poseidon Principles so that all calculations are made in the same way. These are available through the Poseidon Principles Secretariat. Figure 10 demonstrates the necessary information, where to source it, and who can perform calculations.



⁹ See guidance in Section 2.4 and Appendix 3 for further clarification on the provision of trajectories.

Permissible methods for calculation

Method 1 (preferred pathway): RO calculates vessel carbon intensity and climate alignment on behalf of the Signatory.

- The RO will source the standard decarbonization trajectories from the Secretariat.
- The RO calculates vessel carbon intensity and climate alignment on behalf of the Signatory using the verified data from the IMODCS.
- 3. The RO provides the Signatory with the carbon intensity (AER) of the vessel(s) and the decarbonization delta for the vessel(s), the IMO DCS data, and the SoC.

Method 2 (allowed pathway): Signatory uses data provided by shipowner(s) to make vessel carbon intensity and climate alignment calculations internally.

 Using the verified IMO DCS data as submitted to the flag state provided by the shipowner and the standard decarbonization trajectories, the Signatory calculates carbon intensity and climate alignment of the vessel(s).

Method 3 (allowed pathway): After receiving data from shipowners, Signatory outsources carbon intensity and climate alignment calculations to an RO or another third party.¹⁰

- After selecting an RO or another third party in accordance with accountability requirements below, the Signatory should send the verified IMO DCS data, SoC, and the standard decarbonization trajectories to that party.
- 2. The RO or other third party calculates vessel carbon intensity and climate alignment on behalf of the Signatory using the verified data from the IMO DCS.
- **3.** The RO or other third party provides the Signatory with the carbon intensity (AER) of the vessel(s) and the decarbonization delta for the vessel(s).

How to meet the requirements

- Vessel carbon intensity and climate alignment calculations must rely solely on verified IMO DCS data (i.e., data for which a SoC has been issued) and standard decarbonization trajectories provided by the Poseidon Principles Secretariat.
- Vessel carbon intensity and climate alignment calculations can be performed by Signatories, ROs, or other independent third parties (i.e. those that are not ROs).

¹⁰ If a third party other than an RO is used, that third party must be regarded as independent and have no shipbroking or commercial vessel interests.

3.3.3 Step 3: Calculating climate alignment of portfolio

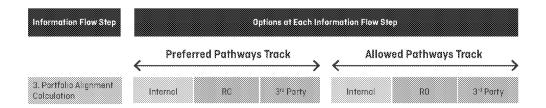


Figure 11.

Portfolio alignment calculation

Step 3 requires the calculation of portfolio climate alignment using the vessel climate alignment data from step 2 and Signatories' loan book data (i.e., debt outstanding). There are two methods for undertaking this calculation. Methods 1 and 2 are applicable in both the preferred pathways and allowed pathways tracks. This is due to the sensitivity of loan book data. ¹¹

Figure 12 demonstrates which data is necessary and who can perform the calculations.

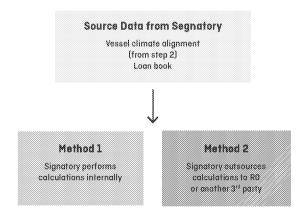


Figure 12.

Methods for calculating portfolio climate alignment

¹¹ For a full calculation methodology, see Section 2.5 of the Technical Guidance.

Permissible calculation methods

Method 1 (preferred and allowed pathways): Signatory performs portfolio climate alignment calculations internally.

 Using vessel climate alignment data from step 2, Signatory undertakes climate alignment calculations internally.

Method 2 (preferred and allowed pathways): Signatory outsources portfolio climate alignment calculations to an RO or another independent third party.

- After selecting an RO or another independent third party in accordance with accountability requirements below, the Signatory should send climate alignment and loan book data for all vessels within the scope of the Poseidon Principles to that party.
- 2. The RO or other independent third party calculates the Signatory's portfolio climate alignment using climate alignment and loan book data for all vessels within the scope of the Poseidon Principles.
- 3. The RO or other independent third party provides the Signatory with its portfolio climate alignment score.

How to meet the requirements

- Vessel carbon intensity and climate alignment calculations must rely solely on verified IMO DCS data (i.e., data for which an SoC has been issued) and standard decarbonization trajectories provided by the Poseidon Principles Secretariat.
- **2.** Portfolio climate alignment calculation can be performed by Signatories, ROs, or other independent third parties (i.e., those that are not ROs).
- 3. The Signatory should provide the following information to the Secretariat in line with the requirements identified in Section 4: Transparency.

3.3.4 Step 4: Disclosure

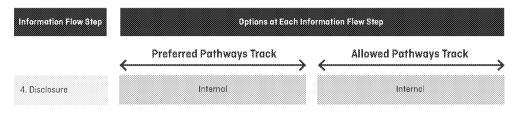


Figure 13.
Disclosure

Step 4 establishes disclosure requirements that will serve as a quality control mechanism. The information outlined below will be submitted to the Secretariat and made available only to Signatories with the intent of informing the actions of the Steering Committee. Information submitted under these requirements will not be made public. This is intended to establish a quality control mechanism for Signatories while also ensuring that information that may be regarded as sensitive by some Signatories is not publicly disclosed. There is one method, which is applicable to both the preferred and allowed pathway tracks.

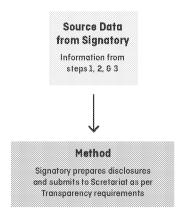


Figure 14.

Method for disclosure

Method (preferred and allowed pathways): Signatory prepares disclosures and submits to Secretariat.

- If the Signatory is unable to collect data for some portion of its portfolio, the Signatory should calculate the percentage of its eligible shipping portfolio for which it cannot report. When calculating this percentage, the Signatory should rely on the methodology outlined in Section 2.5.
- 2. The Signatory should calculate the percentages of its portfolio for which it used preferred and allowed pathway tracks. When calculating these percentages, the Signatory should rely on the methodology outlined in Section 2.5. The Signatory should also list the names of providers (i.e., RO or third party) it used, if any, to complete steps 1, 2, and 3 (i.e., those steps identified in Sections 3.3.1–3.3.3).
- 3. The Signatory should provide the following information to the Secretariat: percentage of eligible shipping portfolio non-reporting, percentages of portfolio for which preferred and allowed pathway tracks were used, and a list the names of providers it used, if any, to complete steps 1, 2, and 3.

How to meet the requirements

The Signatory should provide the following information to the Secretariat in line with Transparency requirements identified in Section 4: percentage of eligible shipping portfolio non-reporting, percentages of the portfolio for which preferred and allowed pathway tracks were used, and a list the names of providers it used, if any, to complete steps 1, 2, and 3.

Example: Meeting disclosure requirements

In this example, a Signatory successfully completes the assessment of its portfolio climate alignment. In addition to reporting its portfolio climate alignment score to the Secretariat, it also reports the following information, which is demonstrated in Table 3 below: percentage of eligible shipping portfolio non-reporting, percentage of portfolio for which preferred and allowed pathway tracks were used, and a list the names of providers it used, if any, to complete steps 1, 2, and 3. The information in Table 3 is not made public by the Secretariat.

| % Non-reporting | % of Portfolio for which Preferred Pathway Tracks Used | % of Portfolio for which Allowed Pathway Tracks Used |
|-----------------|--|---|
| 1% | 90% | 9% |
| Step | Providers Used | Providers Used |
| 1 | Used ROs - classification society X, classification society Y | N/A – data collected from shipowner |
| 2 | Used ROs - classification society X, classification society Y | N/A – made calculations internally |
| 3 | Used Third Party – company name Z | Used Third Party – company name Z |

Table 3.

Example of disclosure regulrement submission

3.4 Standard covenant clause

Key to supporting the accurate assessment of climate alignment and to creating an equal burden on all Signatories is an enforcement mechanism that ensures that the appropriate data and information are provided by shipowners to Signatories, the appropriate consents are given for the sharing of data, the data is shared, and appropriate privacy protections are established. The mechanism agreed for the Poseidon Principles is a standard covenant clause. The proforma clause and supporting definitions are available from the Secretariat.

How to meet the requirements

In all new Business Activities that are finalized after a financial institution becomes a Signatory to the Poseidon Principles, the Signatory will use its best efforts to include the Definitions and Covenant wording set out in the covenant clause in the relevant documentation.



Transparency

This section states the requirements for the Transparency principle and provides the expectations and intent of each requirement. It also provides an outline of the timeline for the participation in and compliance with the Poseidon Principles.

PRINCIPLE

We will publicly acknowledge that we are a Signatory of the Poseidon Principles and we will publish the results of our assessment of the climate alignment of our Business Activities at the portfolio level in line with the Technical Guidance on an annual basis.

REQUIREMENTS

- Upon becoming a Signatory, the Signatory will publicly acknowledge that it is a Signatory of the Poseidon Principles.
- 2. On an annual basis, each Signatory will report the overall climate alignment of its shipping portfolio and supporting information as per Accountability requirements to the Secretariat no later than 30 November. This requirement takes effect for each Signatory in the calendar year after the calendar year in which it became a Signatory.
- 3. On an annual basis, each Signatory will publish the overall climate alignment of its shipping portfolio in relevant institutional reports on a timeline that is appropriate for that Signatory. This requirement takes effect for each Signatory in the calendar year after the calendar year in which it became a Signatory.

4. Transparency Poseidon Principles

4.1 Information flow

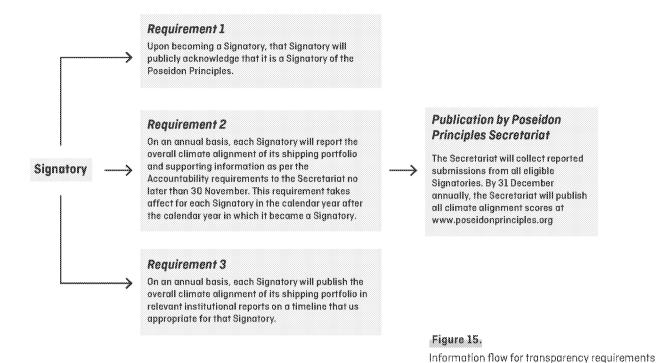


Figure 15 demonstrates the information flow for each Transparency requirement. Below, expectations and intent of each Transparency requirement are further clarified.

How to meet the requirements

- The expectations of Transparency requirement 1 are that a Signatory should make publicly known that it is a Signatory to the Poseidon Principles in a manner that is suitable for its organization. The intent of this requirement is to simply ensure awareness of the Poseidon Principles and to ensure that it is clear which organizations are Signatories without creating any significant burden to them.
- 2. The expectations of Transparency requirement 2 are that a Signatory should report all required information to the Poseidon Principles Secretariat (climate alignment of portfolio and supporting information as per Accountability requirements) in a timely manner in accordance with the Assessment, Accountability and Enforcement, and Transparency Technical Guidance. The intent of this requirement is to ensure that accurate information can be published by the Poseidon Principles Secretariat to www.poseidonprinciples.org in a timely manner. The required reporting timeline is intended to create as little burden as possible to Signatories.
- 3. The expectations of Transparency requirement 3 are that a Signatory should identify relevant institutional reports and ensure that the climate alignment of its shipping portfolio is included in them. Due to different institutional timelines, no specific expectations have been set for when reports including portfolio climate alignment scores should be published. The intent of this requirement is not to specify precisely where this information should be published or create a significant burden for Signatories. Instead, it is intended to ensure awareness of the Poseidon Principles and their approach.

4. Transparency Poseidon Principies

Example: Transparency

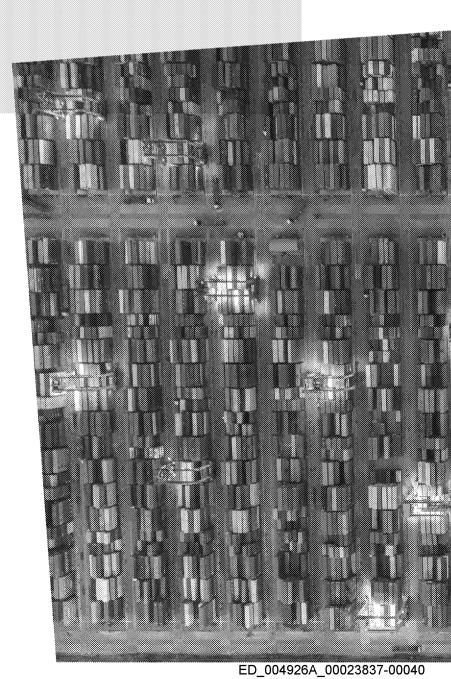
In this example, a lender becomes a Signatory of the Poseidon Principles in November 2019.

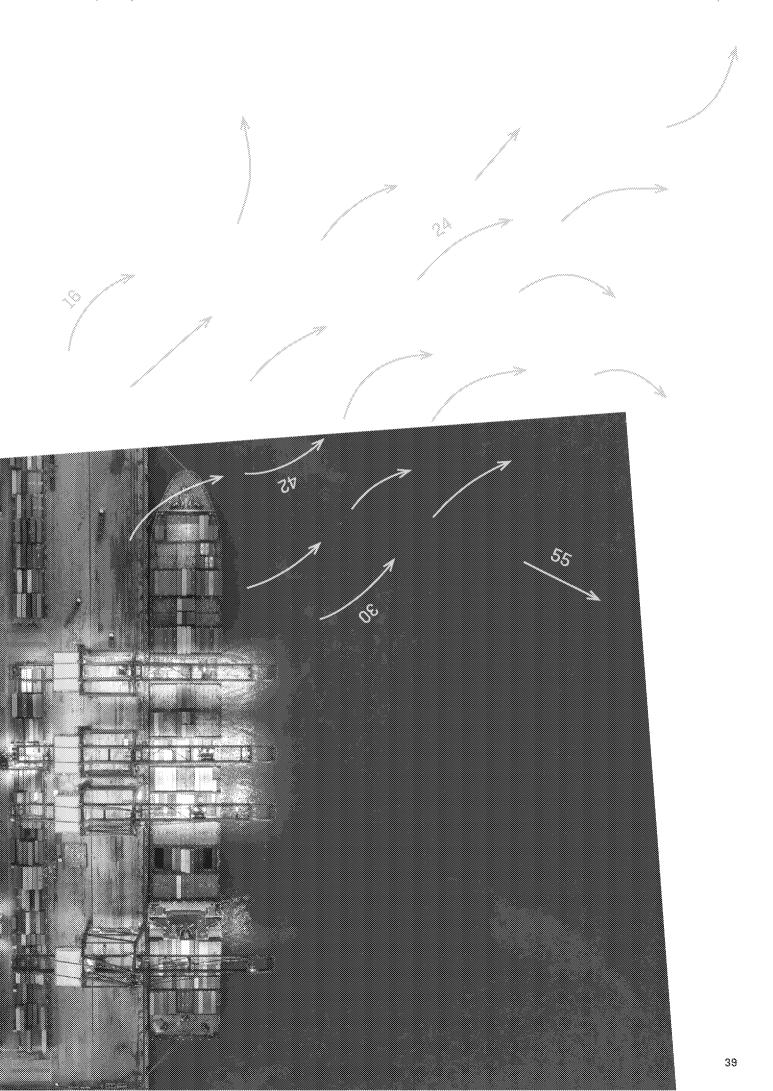
Requirement 1: Lender issues a press release announcing that it is a Poseidon Principles Signatory in November 2019.

Requirement 2: Prior to 30 November 2020, the Signatory submits its portfolio climate alignment score (for 2019) and supporting information as per the Accountability requirements. The Signatory has a score of +4% indicating that it is +4% above the decarbonization trajectory.

Requirement 3: The Signatory includes its portfolio climate alignment score in its annual sustainability report.

Publication by Poseidon Principles Secretariat: All eligible Signatories' 2019 climate alignment scores will be published online prior to 31 December 2020.





How to become a Signatory

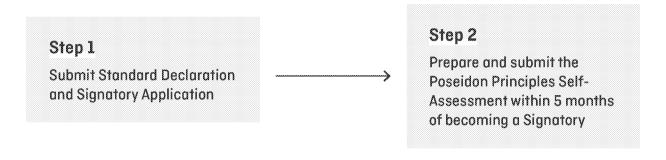
The following outlines the process for financial institutions to become Signatories and highlights the necessary documents.

This document is intended to be a how-to guide for the administrative aspects of implementing the Principles by proposed Signatories.

4. How to become a Signatory Paseidon Principles

Institutions wishing to become a Signatory of the Poseidon Principles must adhere to the following process:

- Using the standard declaration and Signatory application provided by the Secretariat, a financial institution wishing to become a Signatory must complete and send both documents to the Secretariat.
- The financial institution must complete and submit the Poseidon Principles Self-Assessment to the Secretariat within five (5) months of becoming a Signatory.



5.1 Standard Declaration

The Standard Declaration is the formal commitment required of financial institutions to become a Signatory. Step one of the process, the Declaration, announces the intent of the financial institution to follow all legally binding requirements of the Principles. This means that the institution is prepared to take the necessary steps to comply with all four Poseidon Principles, and have this commitment and related reporting made public.

4. How to become a Signatory Poseidon Principles

5.2 Signatory Application

Along with the Standard Declaration, the financial institution wishing to become a Signatory must also complete the Signatory Application document.¹³ This document outlines who is responsible for contact, reporting, invoicing, and other necessary functions to implement and maintain the Poseidon Principles within the financial institution.

5.3 Self-Assessment

Upon becoming a Signatory, each Signatory has five (5) months to complete this Self-Assessment and return it to the Poseidon Principles Secretariat. The purpose of this is to ensure that each Signatory has made appropriate arrangements to fulfil its obligations under the Poseidon Principles and identified any challenges to doing so. The Self-Assessment is as brief as possible to reduce the administrative burden, while still addressing the core responsibilities of Signatories to the Poseidon Principles.

The questions focus on ensuring that Signatories are aware of timelines and obligations under the Poseidon Principles, have engaged internal stakeholders, have engaged clients, and have a plan for engaging the necessary service providers to complete their climate alignment assessment.

¹³ The Signatory Application is available from the Secretariat.

¹⁴ The Self-Assessment questions are available from the Secretariat.

4. How to become a Signatory Poseidon Principles

5.4 Timeline

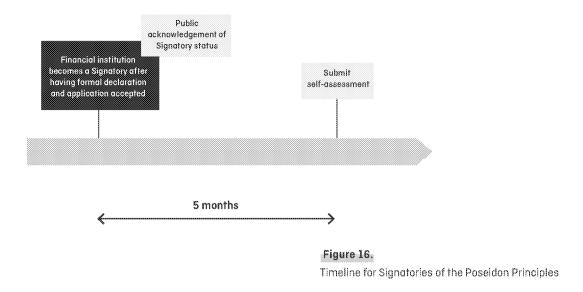


Figure 16 details the steps to becoming a Signatory.

The Poseidon Principles aim to be easily implementable and achievable for each Signatory. To these ends, the Timetable for Implementation in Figure 1 assists the Self-Assessment so that Signatories know when there are important deadlines for alignment and reporting to comply with the Principles.

5.5 Governance

Information regarding the founding of the Poseidon Principles Association, the selection of the Steering Committee, and the role of the Secretariat can be found in the Articles of Association and Rules of Procedure.



Appendices

| Appendix | Definitions and abbreviations | 46 |
|----------|--|----|
| Appendix | Selecting a carbon intensity metric | 47 |
| Appendix | Calculation of decarbonization trajectories per ship type and size class | 48 |

Appendix 1

Definitions and abbreviations

DEFINITIONS

AER means the Annual Efficiency Ratio, a carbon intensity metric calculated in accordance with Equation 1 as set out in Section 2.1 of the Technical Guidance.

Business Activity is defined as any credit product—including bilateral loans, syndicated loans, club deals, and guarantees—that is secured by vessel mortgage(s) or finance lease secured by title over vessel(s) and where that vessel or those vessels fall under the purview of the IMO DCS (i.e. vessels 5,000 gross tonnage and above and on international voyages). This scope may be amended or expanded by Signatories in the future as per the annual review process.

CDP is the Carbon Disclosure Project, a not-for-profit charity that runs a global disclosure system for investors, companies, cities, states and regions to manage their environmental impacts.

DWT is design deadweight tonnes, a measure of how much weight a ship is designed to carry.

ECA is an Export Credit Agency.

EEOI is the Energy Efficiency Operational Indicator, developed by the IMO in order to allow shipowners to measure the fuel efficiency of a ship in operation.

GHG means Greenhouse Gas.

IMO is the International Maritime Organization, a specialized agency of the United Nations, and the global standard-setting authority for the safety, security and environmental performance of international shipping.

IMO DCS is the IMO's MARPOL Annex VI Data Collection System for Fuel Consumption.

RO is an authorized organization that performs statutory requirements on behalf of a vessel's flag state. While normally a Classification Society, in the case of the IMO DCS, independent verifiers have been authorized by some flag states.

Signatory is a financial institution or ECA that has sent a formal declaration to the Global Maritime Forum, has had that declaration accepted, and has had that declaration announced.

SoC is a Statement of Compliance issued by a flag state or an RO to the owner of a relevant vessel confirming its compliance with the IMO DCS.

TCFD is the Task Force on Climate-related Financial Disclosure, a task force set up to develop recommendations for voluntary climate-related financial disclosures that provide useful information to lenders, insurers, and investors.

TEU means Twenty-foot Equivalent Unit, a unit of cargo capacity often used to describe the capacity of container ships.

TNM refers to tonne-nautical mile

Appendix 2

Selecting a carbon intensity metric

There are a number of different carbon intensity metrics that have been proposed both in IMO discussions and in the private sector, but no single metric on operational carbon intensity has been mandated by the IMO or used to define the carbon intensity goal in the IMO Initial Strategy. There are only suggestions made in the guidelines.

Carbon intensity measures considered for the Poseidon Principles are the Energy Efficiency Operational Indicator (EEOI) and the Annual Efficiency Ratio (AER) which are two measures developed by, or being proposed to, the IMO. The following provides a summary of their differences:

1. The Energy Efficiency Operational Indicator (EEOI)

- a. This requires information including the CO₂ emissions, the distances sailed whilst doing transport work, and the amount of cargo (or passengers or gross tonnage) carried.
- b. The EEOI produces the closest measure of the vessel's true carbon intensity.

2. Annual Efficiency Ratio (AER)

- a. AER is similar in form to EEOI but uses an approximation of cargo carried by utilizing the vessel's designed deadweight (or Twenty-foot Equivalent Unit (TEU) or passenger or gross tonnage) capacity in place of actual cargo carried and assumes the vessel is continuously carrying cargo.
- b. Because ships are not always fully utilized in terms of capacity and many ships (e.g., tankers and bulkers) operate with ballast voyages where for several voyages a year they have no cargo, this method typically underestimates carbon intensity.

Different metrics place different requirements on the data that is needed in their calculation. To ensure consistency in application of the Principles and ensure an apples-to-apples comparison between the calculations can be made by Signatories, it is important that all Signatories apply the same single metric.

| Measure | | Pros | | Cons |
|---------|---|--|---|---|
| EEOI | ٠ | True measure of transport work included | ٠ | Requires additional data to be collected (cargo) that is not collected through the IMO DCS |
| AER | * | Only fuel consumption and distance sailed need to be measured Aligned with IMO | ٠ | Not a true measure of transport work. Assumes all vessels are sailing continuously loaded on all voyages |

Table 4. Comparison of EEOI vs. AER

Appendix 3

Calculation of decarbonization trajectories per ship type and size class

The following describes the method applied for establishing the target carbon intensity for a given ship type and size class in a given year. This is carried out by calculating a decarbonization- consistent carbon intensity trajectory from 2012 out to 2050. The method is derived from IMO Secretariat-commissioned data sources, both the Third IMO GHG Study and publication IMO MEPC 68 Inf. 24. Assumptions for formulating the trajectory are also taken from the Initial IMO GHG Strategy, including the use of a 2008 baseline.

Ship type and size definitions:

Carbon intensities vary as a function of ship type and size, as well as a ship's technical and operational specification. To enable the carbon intensity of ships to be compared to a peer group of ships of a similar type and size, a classification system is applied. The classification system is taken from the Third IMO GHG Study¹⁵, to enable consistency with the IMO's process. Full details of the definitions can be found in that document. In the event that the IMO updates the classification system used in future work, a decision on whether to update the classification system used in the Poseidon Principles will be taken.

Estimating the ship type and size specific carbon intensity:

Publication IMO MEPC 68 INF. 24, commissioned by the IMO secretariat, is an addendum to the Third IMO GHG Study and contains a dataset estimating the carbon intensities of individual ship types and sizes between 2010 and 2012. The dataset currently provides the most up to date source of IMO-recognized information for the calculation of decarbonization trajectories, but as more recent data becomes available (for example in the Fourth IMO GHG Study), the trajectories can be updated.

The most recent and the most accurate data in the publication is for the year 2012, and therefore this is used as the historical data edge for subsequent steps of the method.

Estimating the carbon intensity improvement required across all ship types:

The overall (all ship type and size categories included as international shipping) improvement required in carbon intensity is calculated from:

- 1. A projection of the foreseeable growth in CO₂ per tonne-nautical mile across all ship types between baseline (2012) and the target year (2050)
- 2. The target CO₂ emissions in 2050

Smith, TWP, Jalkanen, JP, Anderson, BA, Corbett, JJ, Faber, J, Hanayama, S, O'Keeffe, E, Parker, S, Johansson, L, Aldous, L, Raucci, C, Traut, M, Ettinger, S, Nelissen, D, Lee, DS, Ng, S, Agrawal, A, Winebrake, JJ, Haen, M, Chesworth, S & Pandey, A. 2015, Third IMO Greenhouse Gas Study 2014. International Maritime Organization, London, UK.

The projection of foreseeable growth is taken from the Third IMO GHG Study scenario RCP 2.6 SSP2. This scenario is selected because it is most aligned with decarbonization in the wider economy, and most closely represents the rate of GDP and trade growth that has been observed in recent years (between 2012 and 2018).

The estimate of the target CO_2 emissions in 2050 is taken by applying the IMO's Initial Strategy Objective 3 minimum target (at least a 50% reduction), to the IMO Initial Strategy's baseline year (2008) total CO_2 emissions (921Mt), taken from the Third IMO GHG Study. It should be noted that as indicated by the "at least", this currently represents the minimum level of ambition and therefore the maximum absolute emissions and least ambitious aggregate carbon intensity. The estimate of 2012 emissions is taken from the Third IMO GHG Study.

Values for the total transport demand, total ${\rm CO_2}$ emissions, and aggregate carbon intensity in 2008, 2012 and 2050 are given in Table 5.

| | 2888 | 2012 | 2050 |
|--|--------|--------|---------|
| Total transport demand (million tonnes) | 42,000 | 49,000 | 169,000 |
| Total CO ₂ emissions (million tonnes) | 921 | 796 | 461 |
| Estimated aggregate carbon intensity (gCO ₂ /tnm) | 22.0 | 16.3 | 2.7 |

Table 5.

Transport demand, emissions and carbon Intensity for international shipping

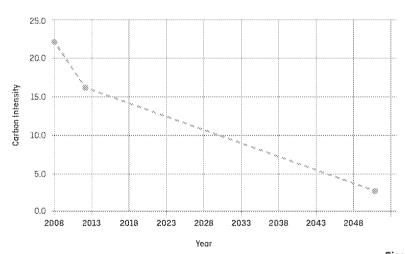


Figure 17.
Global carbon intensity trajectory

Figure 17 plots the intensity values in Table 5 and a linear trend line connecting them. There are many different assumptions that could be applied to specify the shape of the curve that defines the rate of carbon intensity reduction between 2012 and 2050. However, there is no strong justification for one or another. The chosen trajectory represents a gradual and consistent rate of improvement on average across the fleet; the assumption applied here is for a constant improvement year-on-year, which is described by a straight line between 2012 and 2050.

The trajectory exceeds the IMO Initial Strategy Objective 2 intensity reduction values of 40% (2030) and 70% (2050), because it is derived to ensure achieving the IMO Initial Strategy Objective 3 (the absolute emissions objective). Meeting Objective 3 ensures that all IMO Initial Strategy Objectives are achieved.

Calculating the target carbon intensity, corrected to AER, in a given year as a function of the ship type and size class

The rate of reduction required per year is relative to the last historical data point (2012). The trajectory is shown relative to 2012 carbon intensity (indexed to 2012 carbon intensity) in Figure 18.

While the trajectory is presented for the time period 2012 to 2050, it is consistent with the 2008 baseline year as specified in the IMO Initial Strategy Objectives as the end point is determined by a 50% reduction relative to the baseline. The formula for the trajectory is given in Figure 18, and allows the index value to be calculated for a given year. The index value represents the required carbon intensity value relative to the carbon intensity in 2012.

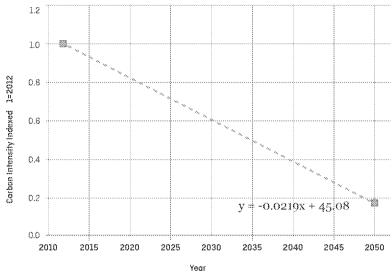


Figure 18.
Indexed decarbonization trajectory, from 2012 to 2050

The index currently chosen for the Poseidon Principles is AER. This index is not explicitly calculated in the study presented in IMO MEPC 68 inf. 24, which is focused on the indicator EEOI. However, the study contains data on both the EEOI and the average utilization (both mass of cargo as a share of dwt and number of load voyages relative to overall voyages), broken down by ship type and size. The utilization data is therefore used to calculate AER from the median EEOI.

The AER trajectory value for a given year is calculated in the following manner:

- 1. Calculate carbon intensity index for the given year
- 2. Multiply the carbon intensity index by the median 2012 AER value

The fleet type and size category median values in 2012 are included in Table 6. The AER trajectory values have been calculated for the years 2019, 2020, and 2021 and included in Table 6.

| | | 2012 | | 2019 | 2020 | 2021 |
|-----------------------|---------------|--|-----------|-------------------------|----------------------|-------------------------|
| Туре | Size | Median EEDI (gCD ₂ /fnm) | edian AER | AER trajectory value | AER trajectory value | AER trajectory value |
| Bulk carrier | 0-9999 | 44,5 | 31,1 | 26,3 | 25,6 | 25,0 |
| Bulk carrier | 10000-34999 | 15,4 | 8,3 | 7,0 | 6,9 | 6,7 |
| Bulk carrier | 35000-59999 | 11,7 | 5,8 | 4,9 | 4.8 | 4,7 |
| Bulk carrier | 60000-99999 | 10,7 | 4,6 | 3,9 | 3,8 | 3,7 |
| Bulk carrier | 100000-199999 | 5,83 | 3,0 | 2,5 | 2,4 | 2,4 |
| Bulk corner | 200000-+ | 5,13 | 2,9 | 2,4 | 2,4 | 2,3 |
| Chemical tanker | 0-4999 | 51 | 44,9 | 38,0 | 37,0 | 36,0 |
| Chemical tanker | 5000-9999 | 33,7 | 24,1 | 20,4 | 19,9 | 19,4 |
| Chemical tanker | 10000-19999 | 23,7 | 15,1 | 12,7 | 12,4 | 12,1 |
| Chemical tanker | 20000-+ | 15,6 | 8,2 | 6,9 | 6,7 | 6,6 |
| Container | 0-999 | 34,6 | 21,4 | 18,1 | 17,7 | 17,2 |
| Container | 1000-1999 | 31,6 | 18,8 | 15,9 | 15.5 | 15,1 |
| Container | 2000-2999 | 24,70 | 12,65 | 10,7 | 10,4 | 10,2 |
| Container | 3000-4999 | 21,30 | 10,52 | 8,9 | 8,7 | 8,4 |
| Container | 5000-7999 | 20,50 | 9,94 | 8,4 | 8,2 | 8,0 |
| Container | 8000-11999 | 17,90 | 8,47 | 7,2 | 7,0 | 6,8 |
| Container | 12000-14500 | 13,20 | 5,87 | 5,0 | 4,8 | 4,7 |
| Container | 14500-+ | 13,20 | 5,87 | 5,0 | 4,8 | 4,7 |
| General cargo | 0-4999 | 38,20 | 30,65 | 26,0 | 25,3 | 24,6 |
| General cargo | 5000-9999 | 34,50 | 21,15 | 17,9 | 17,4 | 17,0 |
| General cargo | 10000-+ | 30,70 | 16,65 | 14,1 | 13,7 | 13,4 |
| Liquefied gas tanker | 0-49999 | 30,40 | 15,68 | 13,3 | 12,9 | 12,6 |
| Liquefied gas tanker | 50000-199999 | 16,30 | 10,12 | 8,6 | 8,3 | 8,1 |
| Liquefied gas tanker | 200000-+ | 18,60 | 8,22 | 7,0 | 6,8 | 6,6 |
| Oil tanker | 0-4999 | 70,00 | 58,38 | 49,4 | 48.1 | 46,9 |
| Oil tanker | 5000-9999 | 48,20 | 34,87 | 29,5 | 28,8 | 28,0 |
| Oil tanker | 10000-19999 | 36,40 | 22,86 | 19,4 | 18,9 | 18,4 |
| Oil tanker | 20000-59999 | 24,00 | 8,21 | 6,9 | 6,8 | 6,6 |
| Oil tanker | 60000-79999 | 16,50 | 5,79 | 4,9 | 4,8 | 4,6 |
| Oil tanker | 80000-119999 | 13,20 | 4,53 | 3,8 | 3,7 | 3,6 |
| Oil tanker | 120000-199999 | 10,80 | 3,86 | 3,3 | 3,2 | 3,1 |
| Oil tanker | 200000-+ | 6,57 | 2,82 | 2,4 | 2,3 | 2,3 |
| Other liquids tankers | 0-+ | 135,00 | 123,66 | 104,7 | 102,0 | 99,3 |
| Ferry-pax only | 0-1999 | 1611372,0 | 1611372,0 | 1550105,1 | 1541352,7 | 1532600,3 |
| Ferry-pax only | 2000-+ | 2204768,4 | 2204768,4 | 2120939,7 | 2108964,2 | 2096988,7 |
| Cruise | 0-1999 | 2589577.6 | 2589577,6 | 2173266,0 | 2113792,9 | 2054319.8 |
| Cruise | 2000-9999 | 1629745.6 | 1629745,6 | 1367740,6 | 1330311,4 | 1292882,1 |
| Cruise | 10000-59999 | 1893748.6 | 1893748,6 | 1589301.4 | 1545808,9 | 1502316.5 |
| Cruise | 60000-99999 | 2202243,9 | 2202243,9 | 1848201,6 | 1797624,2 | 1747046,7 |
| Cruise | 100000-+ | 1693881,6 | 1693881,6 | 1421565,9 | 1382663,6 | 1343761,4 |
| Ferry-RoPax | 0-1999 | 1041356,9 | 1041356,9 | 998610,6 | 992503,9 | 986397,3 |
| Ferry-RoPax | 2000-+ | 1440204,8 | 1440204,8 | 1381086,3 | 1372640,8 | 1364195,3 |
| Refrigerated bulk | 0-1999 | 92,20 | 61,68 | 52,2 | 50,9 | 49,5 |
| Ro-Ro | 0-4999 | 327,00 | 268,98 | 227,7 | 221,8 | 215,9 |
| Ro-Ro | 5000-+ | 80,90 | 58,10 | 49,2 | 47,9 | 46,6 |
| Vehicle | 0-3999 | 158,00 | 58,26 | 49,3 | 48,1 | 46,8 |
| Vehicle | 4000-+ | 73,60 | 17,42 | 14,7 | 14,4 | 14,0 |
| | | | | | | |

Table 6.

Fleet type and size specific AER in 2012 and trajectory values for 2019, 2020, and 2021. For Ferry-pax only, Cruise, and Ferry RoPax, the denominator is gross tonnage (GT) instead of tnm.

Continuously updating the trajectories as further data becomes available

Over the timescale that the decarbonization trajectories are estimated, a number of the parameters that are used in their calculation may change. These include:

- The IMO may modify the Objectives, including when the IMO revises its strategy (expected 2023) (e.g., if the Objectives increase in ambition, the carbon intensity trajectory will steepen).
- The Fourth IMO GHG Study (expected 2020/2021) and subsequent studies may update or modify the estimates of the historical carbon intensity and carbon intensity trends (e.g., if historical estimates are revised upwards, the carbon intensity objective will steepen).
- Transport demand growth may develop differently to the estimate used here to calculate the carbon intensity trend consistent with a 2050 absolute GHG objective (e.g., if demand growth exceeds the trend used in these calculations, the carbon intensity objective will steepen).
- Demand growth may develop differentially between ship types and
 increase the demand for ships with different carbon intensity than the
 2012 fleet (e.g., if demand modifies the fleet composition to increase the
 share of emissions by ships which have higher carbon intensity, the carbon
 intensity objective will steepen).
- Utilization may differ from the values estimated for 2012, which will modify
 the relationship between AER and EEOI and mean the climate alignment
 trajectory set using AER will need to be modified (e.g., if utilization reduces
 relative to 2012, the carbon intensity objective will steepen).

While the decarbonization trajectory and the ship type and size specific trajectory values have been calculated using the best available data, there are a number of foreseeable reasons why these values may need to change in the future. For this reason, it is proposed that decarbonization trajectories are reviewed every five years, approximately consistent with the periodic release of new analysis (the IMO GHG Studies). Any update to the decarbonization trajectories should be applied for future climate alignment, not re-analysis of historical climate alignment.

Asknowledgementa Poseidon Principies

Acknowledgements

The Poseidon Principles were developed in an effort spearheaded by global shipping banks, leading industry players – ship owners, charterers, and classification societies – as well as the Global Maritime Forum, Rocky Mountain Institute, and University College London Energy Institute/UMAS.

Project team

Global Maritime Forum

Johannah Christensen, Managing Director, Head of Projects & Programmes Louise Dobler, Project Manager Elyse Lawson, Project Assistant

Rocky Mountain Institute

James Mitchell, Manager, Climate Finance and Industries Programs

Patrick Molloy, Associate

University College London/UMAS

Tristan Smith, Reader in Energy and Shipping, University College London **Sophie Parker**, Principal Consultant, UMAS

Drafting group

Michael Parker, Global Industry Head, Shipping & Logistics, Citi (Chair)

Paul Taylor, Global Head of Shipping & Offshore, Société Générale Corporate & Investment Banking (Vice Chair)

Kristin Holth, Executive Vice President, Global Head of Ocean Industries, DNB **John Kornerup Bang**, Head, Sustainability Strategy and Chief Advisor, Climate Change, A.P. Møller-Mærsk

George Wells, Global Head of Assets and Structuring, Ocean Transportation, Cargill

Hugo De Stoop, Chief Executive Officer, Euronav

Georg Whist, Chief Executive Officer, Gram Car Carriers

Asknowledgements Poseidon Principies

Additional support

Katharine Palmer, Global Sustainability Manager, Marine & Offshore, Lloyd's Register Chris Craddock, Manager, Technical Advisory & Ship Performance, Lloyd's Register Eliza Eubank, Director and Global Head of Environmental and Social Risk Management, Citi

Hui Wen Chan, Vice President, Corporate Sustainability, Citi

Knut Ola Skotvedt, Senior Vice President, Large Corporates, Ocean Industries, DNB

Holger Apel, Managing Director, Global Head Maritime Industries, KfW IPEX-Bank

Roland-Torsten Land, Director, KfW IPEX-Bank

Sebastian Fenk, Director Maritime Industries, KfW IPEX-Bank

Sabine Lehmann, Vice President, Strategy / Sustainability Management, KfW IPEX-Bank

Vishnu Prakash, Principal Data Scientist, Stena Bulk

Nigel Thomas, Chairman & Partner, Watson Farley and Williams

Lindsey Keeble, Partner, Watson Farley and Williams

Christina Howard, Partner, Watson Farley and Williams

Elaine Ashplant, Professional Support Lawyer, Watson Farley and Williams

Sabrina Chong, Trainee Solicitor, Watson Farley and Williams

Peter Appel, Chairman, Gorrissen Federspiel

Morten Berggreen, Attorney, Gorrissen Federspiel

Laura Düring Krabbe, Assistant Attorney, Gorrissen Federspiel

Michael Søsted, Managing Director, Head of Operations, Global Maritime Forum

Torben Vemmelund, Head of Communications, Global Maritime Forum

Tina Maver, Project Manager, Global Maritime Forum

Layout by Housatonic.eu

Acknowledgements Poseidon Principles

























